



### CHART OF RESPONSIBILITY

	Any Transport Mode		Sea / Inland Waterway Transport					Any Transport Mode				
	EXW	FCA	FAS	FOB	CFR	CIF	CIF	CIP	DAT	DAP	DDP	
Charges / Fees	Exworks	Free Carrier	Free Alongside Ship	Free on Board	Cost & Freight	Cost, Insurance & Freight	Carriage Paid To	Carriage, Insurance Paid To	Delivered at Terminal	Delivered at Place	Delivered Duty Paid	
Packaging	Buyer/Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	
Loading Charges	Buyer	Seller**	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	
Delivery to Port / Place	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	
Export Duty & Taxes	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	
Origin Terminal Charges	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	
Loading on Carriage	Buyer	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	
Carriage Charges	Buyer	Buyer	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	
Insurance	-	-	-	-	-	Seller	-	Seller	-	-	-	
Destination Terminal Charges	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller	
Delivery to Destination	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller	Seller	
Import Duty & Taxes	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller	

\*\*Seller is responsible for loading charges, if the terms states FCA at sellers facility.  
 This chart is designed to provide a basic level of understanding of Incoterms 2011 Rules and Definitions.